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Dogs on nose, say agents

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Dog lovers beware — your pet could cost you when it comes to selling your home or investment property.

A recent survey of buyers' agents, who work on behalf of potential homebuyers, reported that pet smells (specifically those of dogs) were the number one annoyance when inspecting a home.


Real Estate Buyers Agents Association of Australia president Scott McGeever said many sellers did not understand the impact pets could make on a buyer's first impression of a property.

Dogs, in particular, had a negative impact and often distracted buyers from properly evaluating a property's true potential.

"If owners have their pets around during an inspection, then often it will help our buyers negotiate a better price because of less competition," he said.

Other annoyances to rate a mention included tenants/owners remaining on site, watching TV or lying in bed during the inspection; food and cigarette odours; dirty toilet/bathroom areas and overgrown gardens.

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 Have your say
